

UNITED WAY OF RACINE COUNTY, INC.

**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

YEAR ENDED DECEMBER 31, 2018

**UNITED WAY OF RACINE COUNTY, INC.
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INDEPENDENT AUDITORS' REPORT

Board of Directors
United Way of Racine County, Inc.
Racine, Wisconsin

Report on the Financial Statements

We have audited the accompanying financial statements of United Way of Racine County, Inc., which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Racine County, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis-of-Matter Regarding a Change in Accounting Principle

As discussed in Note 1 to the financial statements, United Way of Racine County, Inc. adopted Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the presentation of various classifications and disclosures within the financial statements. Our opinion is not modified with respect to that matter.

Report on Summarized Comparative Information

We have previously audited United Way of Racine County, Inc.'s 2017 financial statements, and our report dated March 23, 2018 expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



CliftonLarsonAllen LLP

Racine, Wisconsin
March 25, 2019

UNITED WAY OF RACINE COUNTY, INC.
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2018
(WITH SUMMARIZED FINANCIAL INFORMATION AS OF DECEMBER 31, 2017)

ASSETS	2018	2017
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,545,329	\$ 2,010,978
Certificates of Deposit	1,482,359	1,476,233
Short-Term Investments	778,443	836,417
Accrued Interest Receivable	2,251	1,604
Accounts Receivable	3,995	-
Grants Receivable	62,430	119,949
Prepaid Expenses and Other Assets	31,952	33,786
Current Portion of Promises to Give, Less Allowance of \$272,620 in 2018 and \$306,262 in 2017	2,177,317	2,515,851
Total Current Assets	6,084,076	6,994,818
PROPERTY AND EQUIPMENT, NET	24,756	30,170
OTHER ASSETS		
Long-Term Certificates of Deposit	593,083	588,540
Investments - Racine Community Foundation	1,309,647	1,447,642
Promises to Give, Less Current Portion	10,000	20,000
Total Other Assets	1,912,730	2,056,182
Total Assets	\$ 8,021,562	\$ 9,081,170
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 130,317	\$ 117,068
Accrued Vacation	59,444	57,388
Campaign Funds Payable to Agencies	503,454	512,660
Agency Allocations Payable	864,584	1,044,534
Total Current Liabilities	1,557,799	1,731,650
NET ASSETS		
Without Donor Restrictions:		
Undesignated	171,959	149,834
Invested in Property and Equipment	24,756	30,170
Designated by the Board for Operating Reserve	1,782,272	1,983,382
Designated by the Board for Endowment Fund	310,912	-
Total Without Donor Restrictions	2,289,899	2,163,386
With Donor Restrictions:		
Perpetual in Nature	566,818	566,818
Timing Restrictions	2,246,453	2,187,125
Purpose Restrictions	1,360,593	2,432,191
Total With Donor Restrictions	4,173,864	5,186,134
Total Net Assets	6,463,763	7,349,520
Total Liabilities and Net Assets	\$ 8,021,562	\$ 9,081,170

See accompanying Notes to Financial Statements.

UNITED WAY OF RACINE COUNTY, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2017)

	Without Donor Restrictions	With Donor Restrictions	Totals	
			2018	2017
REVENUES, GAINS, AND PUBLIC SUPPORT				
Gross Campaign Results (Net of Uncollectible Pledges of \$135,724 in 2018 and \$149,652 in 2017)	\$ 102,824	\$ 3,555,267	\$ 3,658,091	\$ 4,386,233
Less Donor Designations	-	(503,454)	(503,454)	(512,660)
Net Campaign Revenue - Current Year	102,824	3,051,813	3,154,637	3,873,573
Gross Campaign Results, Prior Period Campaigns	593,513	-	593,513	436,700
Less Donor Designations	(162,337)	-	(162,337)	(135,799)
Net Campaign Revenue - Prior Year	431,176	-	431,176	300,901
Grants:				
Racine County Human Services Department	5,000	-	5,000	4,000
Emergency Shelter/Transitional Housing Grant	139,628	-	139,628	200,591
Community Learning Center Grant	129,677	-	129,677	52,485
Investment Income (Loss)	(61,269)	-	(61,269)	126,727
Endowment Fund Investment Gains (Losses)	(19,079)	(59,779)	(78,858)	176,674
Net Assets Released from Restrictions	4,004,304	(4,004,304)	-	-
Total Revenues, Gains, and Public Support	4,732,261	(1,012,270)	3,719,991	4,734,951
EXPENSES				
Allocation Expenses	2,575,916	-	2,575,916	2,670,494
Functional Expenses:				
Community Impact	399,772	-	399,772	456,674
Schools of Hope	109,225	-	109,225	126,908
Imagination Library	175,426	-	175,426	167,749
LIFT	84,919	-	84,919	93,061
VITA	98,972	-	98,972	108,355
Fundraising	589,812	-	589,812	577,239
Management and General	571,706	-	571,706	452,960
Total Functional Expenses	2,029,832	-	2,029,832	1,982,946
Total Expenses	4,605,748	-	4,605,748	4,653,440
CHANGES IN NET ASSETS	126,513	(1,012,270)	(885,757)	81,511
Net Assets - Beginning of Year	2,163,386	5,186,134	7,349,520	7,268,009
NET ASSETS - END OF YEAR	<u>\$ 2,289,899</u>	<u>\$ 4,173,864</u>	<u>\$ 6,463,763</u>	<u>\$ 7,349,520</u>

See accompanying Notes to Financial Statements.

UNITED WAY OF RACINE COUNTY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2017)

	2018						2017				
	Program Services				Supporting Services		Total		Total		
	Community Impact	Schools of Hope	Imagination Library	LIFT	Volunteer Income Tax Assistance	Total Program Services	Fund-Raising	Management and General	Total Supporting Services	Total Functional Expenses	Total Functional Expenses
EXPENSES											
Salaries	\$ 187,093	\$ 65,246	\$ 33,720	\$ 59,063	\$ 53,582	\$ 398,704	\$ 298,051	\$ 281,897	\$ 579,948	\$ 978,652	\$ 976,915
Temporary Help	-	-	-	-	-	-	11,219	-	11,219	11,219	10,214
Payroll Taxes and Employee Benefits	76,483	22,671	24,719	14,209	28,483	166,565	96,021	145,733	241,754	408,319	397,900
Total Payroll Expenses	263,576	87,917	58,439	73,272	82,065	565,269	405,291	427,630	832,921	1,398,190	1,385,029
Professional Fees	85,455	862	660	668	9,473	97,118	14,388	27,291	41,679	138,797	85,483
Office Expenses:											
Supplies	5,396	2,218	108,861	2,286	1,074	119,835	5,094	7,218	12,312	132,147	119,108
Telephone	3,887	3,077	1,252	1,443	2,082	11,741	9,945	8,347	18,292	30,033	28,991
Postage	1,025	291	189	212	340	2,057	6,726	2,028	8,754	10,811	10,954
Occupancy	7,785	4,463	2,266	2,301	2,336	19,151	45,386	15,188	60,574	79,725	82,111
Repairs and Maintenance	-	-	-	-	-	-	-	10,331	10,331	10,331	10,759
Printing and Publications	1,417	839	479	-	-	2,735	79,392	3,105	82,497	85,232	86,965
Travel and Training	21,580	3,234	901	1,467	1,015	28,197	9,238	33,060	42,298	70,495	93,342
Meeting Expenses	199	4,032	42	460	433	5,166	-	-	-	5,166	5,327
Membership Dues	-	2,138	2,234	2,681	-	7,053	290	8,962	9,252	16,305	18,463
Professional Liability Insurance	514	154	103	129	154	1,054	772	746	1,518	2,572	2,552
State and National Dues	8,938	-	-	-	-	8,938	13,290	12,726	26,016	34,954	37,550
Depreciation	-	-	-	-	-	-	-	15,074	15,074	15,074	16,312
Total Expenses	<u>\$ 399,772</u>	<u>\$ 109,225</u>	<u>\$ 175,426</u>	<u>\$ 84,919</u>	<u>\$ 98,972</u>	<u>\$ 868,314</u>	<u>\$ 589,812</u>	<u>\$ 571,706</u>	<u>\$ 1,161,518</u>	<u>\$ 2,029,832</u>	<u>\$ 1,982,946</u>

See accompanying Notes to Financial Statements.

UNITED WAY OF RACINE COUNTY, INC.
STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2018
(WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2017)

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ (885,757)	\$ 81,511
Adjustments to Reconcile Change in Net Assets to Net Cash Used by Operating Activities:		
Depreciation and Amortization	15,074	16,312
(Gain) Loss on Endowment Funds	78,858	(176,674)
(Gain) Loss on Mutual Funds	57,974	(141,492)
Interest Income on Certificates of Deposit	(10,669)	(7,006)
Contributions Restricted for Long-Term Purposes	(130,000)	(160,000)
Effects of Changes in Operating Assets and Liabilities:		
Promises to Give	348,534	202,277
Accounts Receivable	(3,995)	976
Grants Receivable	57,519	(74,259)
Accrued Interest Receivable	(647)	(566)
Prepaid Expenses and Other Assets	1,834	(2,037)
Accounts Payable	13,249	13,855
Accrued Vacation	2,056	11,165
Campaign Funds Payable to Agencies	(9,206)	272,711
Agency Allocations Payable	(179,950)	(68,126)
Net Cash Used by Operating Activities	(645,126)	(31,353)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property and Equipment	(9,660)	(14,696)
Contributions to Endowment Fund	-	(204,000)
Proceeds from Endowment Fund	59,137	55,709
Net Cash Provided (Used) by Investing Activities	49,477	(162,987)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Contributions Restricted for Long-Term Purposes	130,000	160,000
NET DECREASE IN CASH AND CASH EQUIVALENTS	(465,649)	(34,340)
Cash and Cash Equivalents - Beginning of Year	2,010,978	2,045,318
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 1,545,329	\$ 2,010,978

See accompanying Notes to Financial Statements.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

United Way of Racine County, Inc. (the Organization) is a human services organization in the Racine County community through which volunteers can channel their concern for people in need. It uses a consolidated effort to raise funds for agency programs which results in more time and money expended for the direct benefit of people in need. United Way of Racine County, Inc. promotes social work in the Racine County area by coordination of the work of supported agencies, as well as other local public and private organizations, to deal with social welfare problems and to promote cooperation and economy in the operation of such organizations. Its central activity in this effort is Community Impact which allocates funds to such organizations and social purposes based on the local community's needs. This includes the direct management of programs and initiatives governed by the board of directors such as the current initiatives: Schools of Hope, Imagination Library, LIFT, and Volunteer Income Tax Assistance (VITA). Schools of Hope is a program in partnership with Racine Unified School District using volunteer tutors to address early grade reading proficiency. Imagination Library is a program that provides books to children from birth to age five. LIFT is a place-based strategy that creates partnerships between neighborhoods and resources. LIFT is based on the Community School Model found in 5,000 Communities across the nation, it has an integrated focus on academics, health and social services, community engagement, and development. VITA is a national program staffed by local volunteers to provide free preparation and electronic filing of tax returns.

Significant accounting policies followed by the Organization are presented below.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

The Organization considers all liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Certificates of Deposit

Certificates of deposit are carried at cost which approximates fair value. They are classified as short-term or long-term dependent upon their maturity date when purchased.

Investment income is reported in the statement of activities as without donor restriction or with donor restriction revenue based upon the existence or absence of donor-imposed restrictions.

UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Purchases and sales of investments are recorded on a trade date basis. Net appreciation (depreciation) in fair value of investments includes both realized and unrealized investment gains and losses. Interest is recorded on the accrual basis and dividends are recorded on the ex-dividend date.

Promises to Give

Unconditional promises to give are recognized as revenues in the period the pledge is received and as assets depending on the form of the benefits received. An allowance for uncollectible promises is recorded based on the prior history of uncollectible promises to give and current economic and industry trends.

Property and Equipment

Property and equipment are recorded at cost, or if donated, at the approximate fair market value at the date of donation. Depreciation and amortization are provided on the straight-line basis over their estimated useful lives, ranging from 3-10 years. Capitalization occurs when the fair market value of donated assets or the cost of purchased assets with useful lives of one or more years, exceeds \$1,000.

Expenditures for maintenance, including those for planned major maintenance projects, repairs, and minor renewals to maintain facilities in operating condition are generally expensed as incurred. Major replacements and renewals are capitalized.

Impairment of Long-Lived Assets

The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell.

Net Assets

Net assets are classified into one of two classes of net assets based on the existence or absence of donor-imposed restrictions. The following is a description of each class:

Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations available for use at the discretion of the Board of Directors (the Board) and/or for management and general operating purposes. From time to time the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion.

UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets (Continued)

Portions of the Organization's net assets without donor restrictions have been designated for certain purposes by the board of directors. Details on designated net assets without donor restrictions are as follows:

Invested in Property and Equipment - Amount represents the property and equipment amount presented on the assets section of the statement of financial position that is not available for general expenditures.

Operating Reserve - Amount represents the unrestricted dollars set aside as an operating reserve for a period of time deemed reasonable by the Board of Directors to fund operations during a period of cash flow short fall.

Endowment Fund - This fund was created by the Board of Directors with unrestricted funds. United Way has an endowment spending policy which applies to this fund and annually the Board determines how the spending distribution will be used. See Note 12 for details on endowments.

With Donor Restrictions – Net assets subject to donor-imposed stipulations that will be met, either by actions of the Organization and/or the passage of time. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions.

Net assets subject to donor-imposed stipulations that the principal be maintained in perpetuity by the Organization are separately identified within net assets with donor restrictions. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes.

When a restriction expires or a donor stipulated event occurs, net assets with donor restrictions are released to net assets without donor restrictions. See note 11 for more information on the composition of net assets with donor restrictions.

Restricted and Unrestricted Support and Revenue

Contributions received are recorded as without donor restriction or with donor restriction depending on the absence or existence and/or nature of donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restriction if the restriction expires in the reporting period in which the support is recognized. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restriction are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Restricted and Unrestricted Support and Revenue (Continued)

Annual campaigns are conducted in the fall of each year for raising funds for the next year. These amounts have been temporarily restricted until 2019 when both the time restriction ends and when donor designated funds are expended. Donor designated funds are tracked and spent according to the donor designation as part of United Way of Racine County, Inc.'s normal allocation process in the following year. Pledges received from donors who have designated a specific agency with their support are recognized as a corresponding liability by United Way of Racine County, Inc.

Donated Services

The Organization pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization in carrying out its operations. No amounts have been recognized in the accompanying statement of activities for donated services since the recognition criteria has not been met.

Revenue Recognition

Campaign contributions and income from special events and fund-raising are recognized in the year pledged. Pledges receivable and related revenue are recorded when the pledge is received, and allowances are provided for amounts estimated to be uncollectible. The allowances are based on past history, adjusted for current conditions, as considered appropriate by management.

Functional Allocation of Expenses

The Organization classifies expenses into two functions: program services and supporting services. In the accompanying statement of functional expenses, all expenses are allocated based upon the functions to which they relate. Expenses that can be identified with a specific function are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by management's use of estimated time spent on the respective program and support functions.

Income Taxes

No provision or benefit from income taxes has been included in these financial statement since the entity is exempt from federal income taxes, except for tax on unrelated business income, under section 501(c)(3) of the Internal Revenue Code. The Organization had no unrelated business income for the year ended. Management analyzed the requirements for uncertain tax positions. The Organization determined that it was not required to record a liability related to uncertain tax positions at December 31, 2018.

UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Change in Accounting Principle

On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has implemented ASU 2016-14 and have adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

Upcoming Accounting Pronouncements

Revenue from Contracts with Customers – In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the current revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for the Organization's year ending December 31, 2019. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods. The Organization has not yet determined which application method it will use. Management does not expect that this standard will have a significant impact to the timing and recognition pattern of the Organization's main revenue streams.

Accounting for Contributions Received and Contributions Made – In June 2018, FASB issued ASU 2018-08 related to the accounting for contributions received and contributions made. This update applies to both resource recipients and resource providers and assists in evaluating whether a transfer of assets is an exchange transaction or a contribution and also assists with distinguishing between conditional and unconditional contributions. Distinguishing between contributions and exchange transactions determines which guidance should be applied. For contributions, the guidance in Subtopic 958-605 should be followed and for exchange transactions, Topic 606 should be followed. The ASU is effective for the Organization for the year ended December 31, 2019. The Organization is currently evaluating the impact this guidance will have on its financial statements.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Reclassifications

Certain reclassifications have been made to the 2017 financial statement presentation to correspond to the current year's format. Such reclassifications did not change previously reported net assets.

Subsequent Events

We have evaluated subsequent events through March 25, 2019, the date the financial statements were issued.

NOTE 2 PRIOR YEAR SUMMARIZED INFORMATION

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2017, from which the summarized information was derived.

NOTE 3 INVESTMENTS

Investments of all funds of United Way of Racine County, Inc. are reviewed and controlled by a volunteer Finance Committee, which functions under policies approved by the board of directors. Investments are stated at fair market value. The following is a summary of the types and amounts of investments held at December 31, 2018:

United Way of Racine County, Inc. maintains investment accounts at several financial institutions. Mutual funds of \$778,443 are protected by the Securities Investor Protection Corporation up to \$500,000, of which \$100,000 is available for cash claims. The mutual funds decreased in value by \$57,974 for the year. Total net investment loss for the year was \$61,269 including mutual fund losses from above and income from interest-bearing checking, money market accounts, and certificates of deposit, net of investment fees of \$26,718.

Donor-Restricted Endowments

In 1997, United Way of Racine County, Inc. established an endowment fund with the Racine Community Foundation for Success by Six programming. The principal portion of these funds can only be distributed to United Way of Racine County, Inc. with approval of the Racine Community Foundation board of directors and 75% approval of the United Way of Racine County, Inc. board of directors. The principal balance is intended to be donor restricted that is perpetual in nature with investment income used for programs for age zero to six children. The balance of this endowment fund is \$631,989 at December 31, 2018, of which \$450,000 is donor restricted and perpetual in nature.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 3 INVESTMENTS (CONTINUED)

Donor-Restricted Endowments (Continued)

In 1993, United Way of Racine County, Inc. established an endowment fund known as the United Way of Racine County, Inc./W.R. Wadewitz fund at the Racine Community Foundation. This endowment fund has a balance of \$366,746 at December 31, 2018, of which \$116,818 is donor restricted and perpetual in nature. The remaining balance is restricted for providing emergency capital needs to United Way of Racine County, Inc. and United Way of Racine County, Inc. funded agencies. Funds are periodically distributed as needed based on advisory recommendations from United Way of Racine County, Inc.

Board-Designated Endowment

In 2001, United Way of Racine County, Inc. established an endowment fund known as the United Way of Racine County, Inc. Fund at the Racine Community Foundation. This endowment fund has a balance of \$310,912 at December 31, 2018. The principal portion of these funds can only be distributed to United Way of Racine County, Inc. with the approval of the Racine Community Foundation board of directors and 75% approval of the United Way of Racine County, Inc. board of directors. The purpose of this fund is to provide program services in Racine County.

NOTE 4 FAIR VALUE MEASUREMENTS

Accounting principles generally accepted in the United States of America establishes a framework for measuring fair value that provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for instruments measured at fair value and their classification in the valuation hierarchy.

Mutual funds are valued at the closing price reported on the active market on which the individual securities are traded.

Pooled separate accounts are valued at the net asset value of units of the fund held by the Organization based on the fair value of the underlying investments of the fund. Pooled separate accounts do not have finite lives, unfunded commitments relating to these types of investments, or significant restrictions on redemptions.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2018:

<u>Description</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual Funds:				
Index	\$ 778,443	\$ 778,443	\$ -	\$ -
Pooled Separate Accounts	1,309,647	-	-	1,309,647
Total	<u>\$ 2,088,090</u>	<u>\$ 778,443</u>	<u>\$ -</u>	<u>\$ 1,309,647</u>

Beginning and ending balances of the pooled separate accounts reconcile as follows:

January 1, 2018	\$ 1,447,642
Total Gains or Losses (Realized/Unrealized)	(78,858)
Sales	-
Transfers Out of Level 3	(59,137)
December 31, 2018	<u>\$ 1,309,647</u>

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

Equipment	\$ 153,503
Leasehold Improvements	75,000
Total, at Cost	228,503
Less: Accumulated Depreciation	(203,747)
Total Property and Equipment	\$ 24,756

NOTE 6 PROMISES TO GIVE

The total net value of unconditional promises to give is \$2,187,317. An allowance of \$272,620 for uncollectible promises is recorded based on the prior history of uncollectible promises to give and current economic and industry trends. The allowance was maintained this year at 5% of pledges made during the 2018 campaign. Based on prior history and management's estimate, the full amount less the allowance is expected to be collected in the following year.

During the year ending December 31, 2014, United Way of Racine County, Inc. entered into an agreement with Higher Expectations Community Impact Initiative, to raise money on their behalf. The purpose of this agreement is to develop a community collective impact strategy that will work to ensure Racine County children graduate and successfully enter post-secondary education and the workforce without remediation. As of December 31, 2018, there was \$50,000 of pledges receivable relating to this agreement. Management has determined that any uncollectible pledges related to the initiative are not significant.

Pledges receivable as of December 31, 2018 are as follows:

Receivable in Less than One-Year	\$ 2,449,937
Receivable in One to Five Years	10,000
Total Pledges Receivable	2,459,937
Less:	
Allowance for Doubtful Pledges	(272,620)
Pledges Receivable - Net	2,187,317
Less - Current Portion	2,177,317
Pledges Receivable, Less Current Portion	\$ 10,000

UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018

NOTE 7 ALLOCATIONS, AGENCY ALLOCATION PAYABLE, AND CAMPAIGN FUNDS PAYABLE TO AGENCIES

United Way of Racine County, Inc. has approved and allocated \$2,575,916 to supported agencies, community building programs, and other projects in the 2018 year. Of this amount, \$864,584 is unpaid and reported as a liability, agency allocations payable, as of December 31, 2018.

United Way of Racine County, Inc. has entered into contracts with supported agencies which, among other things, provide that in the event an agency did not properly use the amount of its allocation, the agency may be required to return all or part of the improperly used or unused portion. Known refunds and any related receivables are recorded in the financial statements as a return of previous year allocations. The amount of refunds for the year under audit are unknown. As a result, no amount is reflected in the financial statements for these potential refund receivables.

United Way of Racine County, Inc. has recognized a liability in the amount of \$503,454 as campaign funds payable to various agencies. This amount represents current campaign pledges received from donors who have designated a specific agency for their support.

NOTE 8 OPERATING LEASE COMMITMENTS

The Organization entered into a lease for office space in Burlington, Wisconsin on March 1, 2013, which expired on February 28, 2014. The Organization continues to pay on a month-to-month basis subsequent to the lease term. Rent expense for 2018 under this lease was \$5,850. Effective September 2018, the Organization discontinued the lease of this office space.

The Organization entered into a lease for office space in Racine, Wisconsin on April 1, 2014, which expires on March 31, 2019. Rent expense for 2018 under this lease was \$58,799.

The Organization entered into a lease for additional office space in Racine, Wisconsin which commenced on April 1, 2015 and expires March 31, 2019. Rent expense for 2018 under this lease was \$7,095.

Future minimum lease payments under these lease contracts are as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2019	\$ 16,474

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 9 WISCONSIN UNEMPLOYMENT RESERVE FUND

Under provision of the Wisconsin Unemployment Compensation law, the Organization has elected to reimburse the state of Wisconsin for the actual unemployment benefit claims paid to former employees. A letter of credit amounting to \$12,320 has been deposited with the Wisconsin Department of Industry, Labor, and Human Relations as collateral for future unemployment compensation requirements of the Corporation and affiliates. The letter of credit currently is valid through December 31, 2020.

NOTE 10 DEFINED CONTRIBUTION PLAN – 401(K)

United Way of Racine County, Inc. has a defined contribution plan for the Organization's employees. The defined contribution plan contributes 8% of annual salaries for eligible employees. Total retirement expense under this plan for the year was \$106,133.

NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes as follows:

Subject to the Passage of Time:	
2019 Campaign Revenue	\$ 2,246,453
Subject to Expenditure for Specified Purpose:	
Education	157,994
Health	62,942
Income	38,906
Western Racine County	9,365
Advancing Family Assets	10,000
Sponsorships	12,500
LIFT	19,471
Imagination Library	21,682
School of Hope	4,320
UW Leadership Event	8,250
VITA	1,650
Women United Brighter Future Fund	11,522
Community Conversations	5,000
SPC Company Funding	2,500
Strive	<u>562,574</u>
Total	928,676
Subject to the Organization's Spending Policy and Appropriation:	
Emergency Capital Needs (Wadewitz)	249,928
Success by Six	<u>181,989</u>
Total	431,917
Subject to be Held in Perpetuity	<u>566,818</u>
Total Net Assets With Donor Restrictions	<u><u>\$ 4,173,864</u></u>

UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018

NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended December 31, 2018:

Expiration of Time Restrictions	\$ 2,199,881
Satisfaction of Purpose Restrictions	<u>1,804,423</u>
Total Net Assets Released from Donor Restrictions	<u>\$ 4,004,304</u>

NOTE 12 ENDOWMENTS

United Way of Racine County, Inc.'s endowments consist of various funds established to benefit United Way of Racine County, Inc. for a variety of purposes. United Way of Racine County, Inc.'s endowments include board-designated and donor-restricted endowments. Net assets associated with endowment funds, including designated by the board of directors as to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The endowment investments held by the Racine Community Foundation are in pooled investment accounts and are uninsured. Investments held by the foundation are common stocks, mutual funds, and other fixed income accounts. The investment income earned (net of trustee fees) is allocated to United Way of Racine County, Inc.'s endowment funds based on the endowment's average monthly balance in relationship to total funds invested by the Foundation. The endowment funds' investment income is composed of interest, dividends, capital gains (losses), net realized gains (losses), and unrealized gains (losses).

Interpretation of Relevant Law

United Way of Racine County, Inc.'s board has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. Consequently, the Organization classifies net assets with donor restrictions that are required to be maintained in perpetuity as:

- The original value of gifts donated to the permanent endowment, and
- The original value of subsequent gifts to the permanent endowment.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 12 ENDOWMENTS (CONTINUED)

The remaining portion of the donor-restricted endowment fund not classified as being required to be maintained in perpetuity are classified as purpose restricted until those amounts are appropriated for expenditure by the Organization's board. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purpose of the Organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Organization
7. The investment policies of the Organization

Return Objectives and Risk Parameters

United Way of Racine County, Inc. has adopted investment and spending policies for certain endowment funds that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to preserve the fair value of the endowment assets. See Note 3 for further information.

Spending Policy

The Organization has a policy of appropriating for distribution each year varying amounts based on current budgeted activity. In establishing this policy, the Organization considered the long-term expected returns on its endowment investments. Accordingly, over the long-term, the Organization expects the current spending policy will allow its endowment to retain the original fair value of the gift.

Strategies Employed for Achieving Objectives

To achieve its investment goals, United Way of Racine County, Inc. targets an asset allocation that will achieve a balanced return of current income and long-term growth of principal while exercising risk control. United Way of Racine County, Inc.'s asset allocations included a blend of equity and debt securities and cash equivalents.

Endowment Net Assets Composition by Type of Fund as of December 31, 2018:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-Designated Endowment Funds	\$ 310,912	\$ -	\$ 310,912
Donor-Restricted Endowment Funds:			
Original Donor-Restricted Gift Amount and Amounts Required to be Maintained in Perpetuity by Donor	-	566,818	566,818
Accumulated Investment Gains	-	431,917	431,917
Total Funds	\$ 310,912	\$ 998,735	\$ 1,309,647

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 12 ENDOWMENTS (CONTINUED)

Changes in Endowment Net Assets for the Year Ended December 31, 2018:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment Net Assets at December 31, 2017	\$ -	\$ 1,447,642	\$ 1,447,642
Investment Return:			
Investment Income	4,523	14,828	19,351
Net Depreciation	(23,602)	(74,607)	(98,209)
Appropriation of Endowment Assets for Expenditure	329,991	(389,128)	(59,137)
Endowment Net Assets at December 31, 2018	<u>\$ 310,912</u>	<u>\$ 998,735</u>	<u>\$ 1,309,647</u>

NOTE 13 SIGNIFICANT CONCENTRATIONS

FDIC Limits

United Way of Racine County, Inc. invests its cash in interest bearing checking and money market accounts at one financial institution. Accounts at this institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to specified limits. Balances in excess of FDIC limits are uninsured.

Customer Concentrations

Due to the limited number of large companies in the Racine area, two companies and their employees represent 52% of the total contributions pledged for the current year campaign ended December 31, 2018. One of the two employers and its employees represent 38% of the total contributions pledged in 2018. The remaining balances are comprised of a diverse base of companies and contributors each comprising less than 10% of total contributions pledged and the pledges receivable balance.

NOTE 14 LIQUIDITY AND AVAILABILITY OF RESOURCES

The Organization regularly monitors liquidity required to meet its program and initiative funding, and operating needs, while also striving to maximize the investment of its available funds. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents, certificates of deposit, and investments (see note 3).

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities of payments to donor designated agencies, and public service as well as the conduct of services undertaken to support these activities to be general expenditures.

**UNITED WAY OF RACINE COUNTY, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018**

NOTE 14 LIQUIDITY AND AVAILABILITY OF RESOURCES (CONTINUED)

In addition to analyzing financial assets available to meet general expenditures over the next 12 months the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. The Organization has a stabilization fund which would enable it to support participating agency programs and services during highly unusual circumstances. This fund will be equal to or exceed the greater of \$1,000,000 or 3 months of allocations and operating costs.

Financial assets available for general expenditure, without donor or other restrictions limiting their use within one year of the statement of financial position date, comprise the following:

Financial Assets at Year-End:	
Cash and Cash Equivalents	\$ 1,545,329
Certificates of Deposit	1,482,359
Short-Term Investments	778,443
Grants Receivable	62,430
Accounts Receivable	3,995
Accrued Interest Receivable	2,251
Current Portion of Promises to Give	<u>2,177,317</u>
Total	6,052,124
Less: Amounts Not Available to be Used Within One Year:	
Board Designated for Program and Initiative Funding	(1,782,272)
Less: Net Assets with Donor Restrictions in Excess of	
Other Assets and Current Portion of Promises to Give	<u>(83,817)</u>
Financial Assets Available to Meet Cash Needs for	
General Expenditures Within One Year	<u><u>\$ 4,186,035</u></u>

UNITED WAY OF RACINE COUNTY, INC.
SCHEDULE OF REVENUE AND EXPENSES BY FUNCTION
YEAR ENDED DECEMBER 31, 2018
(WITH COMPARATIVE INFORMATION AS OF DECEMBER 31, 2017)
(SEE INDEPENDENT AUDITORS' REPORT)

	2018								2017	
	Campaign and Allocations	Community Impact	Schools of Hope	Imagination Library	LIFT	Volunteer Income Tax Assistance	Fund- Raising	Management and General	Total	Total
REVENUES, GAINS, AND PUBLIC SUPPORT										
Net Assets Released from Restrictions:										
Campaign Contributions	\$ 4,004,304	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,004,304	\$ 3,487,299
Contributions	102,824	-	-	-	-	-	-	-	102,824	447,196
Contributions, Prior Period Campaigns	431,176	-	-	-	-	-	-	-	431,176	300,901
Governmental Grants	274,305	-	-	-	-	-	-	-	274,305	257,076
Investment Gain (Loss) and Interest Income	(80,348)	-	-	-	-	-	-	-	(80,348)	126,727
Revenues, Gains, and Public Support Before Allocation	4,732,261	-	-	-	-	-	-	-	4,732,261	4,619,199
Allocation of Revenue to Support Functions	(2,029,832)	399,772	109,225	175,426	84,919	98,972	589,812	571,706	-	-
TOTAL REVENUES, GAINS, AND PUBLIC SUPPORT	2,702,429	399,772	109,225	175,426	84,919	98,972	589,812	571,706	4,732,261	4,619,199
EXPENSES										
Salaries	-	187,093	65,246	33,720	59,063	53,582	298,051	281,897	978,652	976,915
Temporary Help	-	-	-	-	-	-	11,219	-	11,219	10,214
Payroll Taxes and Employee Benefits	-	76,483	22,671	24,719	14,209	28,483	96,021	145,733	408,319	397,900
Total Payroll Expenses	-	263,576	87,917	58,439	73,272	82,065	405,291	427,630	1,398,190	1,385,029
Professional Fees	-	85,455	862	660	668	9,473	14,388	27,291	138,797	85,483
Office Expenses										
Supplies	-	5,396	2,218	108,861	2,286	1,074	5,094	7,218	132,147	119,108
Telephone	-	3,887	3,077	1,252	1,443	2,082	9,945	8,347	30,033	28,991
Postage	-	1,025	291	189	212	340	6,726	2,028	10,811	10,954
Occupancy	-	7,785	4,463	2,266	2,301	2,336	45,386	15,188	79,725	82,111
Repairs and Maintenance	-	-	-	-	-	-	-	10,331	10,331	10,759
Printing and Publications	-	1,417	839	479	-	-	79,392	3,105	85,232	86,965
Travel and Training	-	21,580	3,234	901	1,467	1,015	9,238	33,060	70,495	93,342
Meeting Expenses	-	199	4,032	42	460	433	-	-	5,166	5,327
Membership Dues	-	-	2,138	2,234	2,681	-	290	8,962	16,305	18,463
Professional Liability Insurance	-	514	154	103	129	154	772	746	2,572	2,552
State and National Dues	-	8,938	-	-	-	-	13,290	12,726	34,954	37,550
Depreciation	-	-	-	-	-	-	-	15,074	15,074	16,312
Allocations	2,575,916	-	-	-	-	-	-	-	2,575,916	2,670,494
TOTAL EXPENSES	2,575,916	399,772	109,225	175,426	84,919	98,972	589,812	571,706	4,605,748	4,653,440
CHANGE IN NET ASSETS, WITHOUT DONOR RESTRICTIONS	\$ 126,513	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 126,513	\$ (34,241)

UNITED WAY OF RACINE COUNTY, INC.
SCHEDULE OF RESTRICTED PROGRAM REVENUE AND EXPENSES
YEAR ENDED DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)

RESTRICTED REVENUES

Racine County Human Services Department	\$ 5,000
Emergency Shelter/Transitional Housing Grant	139,628
Community Learning Center	129,677
Total Restricted Revenues	274,305

EXPENSES

United Way of Racine County Allocation	65,971
Community Learning Center	78,800
Emergency Shelter/Transitional Housing	129,534
Total Expenses	274,305

EXCESS (DEFICIENCY)	\$ -
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**UNITED WAY OF RACINE COUNTY, INC.
SCHEDULE OF ALLOCATIONS
YEAR ENDED DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)**

EDUCATION

Big Brothers Big Sisters of Racine & Kenosha Counties. Inc. - Mentoring Elementary Students for Early Grade Success	\$ 15,000
Big Brothers Big Sisters of Racine & Kenosha Counties. Inc. - Outcome Based One-to-One Mentoring for Middle School Students	15,000
Big Brothers Big Sisters of Racine & Kenosha Counties. Inc. - Outcome Based One-to-One Mentoring for High School Students	15,000
Board of Regents of the University of Wisconsin System, UW - Extension - Early Learning and School Readiness Project	62,981
Central Racine County Health Department - Family Connects Racine County	178,000
John XXIII Educational Center - High School Support Program	34,000
John XXIII Educational Center - Middle School Support Program	34,000
Racine Family YMCA - Teen Achievers	12,000
Racine Family YMCA - Young Achievers	23,000
Racine Family YMCA - School Achievers	58,000
SAFE Haven of Racine, Inc. - Girls Inc. Grades 1-5	20,000
SAFE Haven of Racine, Inc. - Girls Inc. of Racine Grades 6-8	15,000
Youth for Christ - Southeastern Wisconsin - Parent Life	18,000

HEALTH

Alliance on Mental Illness of Racine County, Inc. - NAMI Racine	32,000
Children's Hospital of Wisconsin, Community Services - Child & Family Counseling	50,000
Children's Hospital of Wisconsin, Community Services - RCCAC: Racine County Child Advocacy Center	14,000
Focus on Community - FAST (Families & Schools Together)	50,000
Focus on Community - Substance Abuse Prevention Program	57,000
Lutheran Social Services of WI & Upper MI, Inc. - S.C.A.N. - Stop Child Abuse & Neglect	35,000
Lutheran Social Services of WI & Upper MI, Inc. - Sexual Assault Services	49,000
Racine Friendship Clubhouse - Work-Order Daily Program	13,000

INCOME

Catholic Charities of the Archdiocese of Milwaukee, Inc. - Advancing Family Assets for the Hispanic Community	24,000
Focus on Community - Advancing Family Assets Young Adult Program	53,000
Racine County Workforce Solutions - Focus on Fathers Initiative	35,000
Racine Family YMCA - First Choice Pre-Apprenticeship Training	17,000
Racine Literacy Council, Inc. - Adult Literacy Program	72,000
Racine Vocational Ministry, Inc. - Walk-In Program	50,000
YWCA Southeast Wisconsin - High School Equivalency Diploma Program	14,000

BASIC NEEDS

Burlington Transitional Living Center, Inc. - Transitional Living Center	10,000
Catherine Marian Housing, Inc. - Bethany Apartments	16,600
Health Care Network, Inc. - Health Care Services	80,000
Homeless Assistance Leadership Organization, Inc. - HALO	130,000
Racine County Food Bank - Emergency Food Distribution	65,000
SAFE Haven of Racine, Inc. - Youth Shelter & Outreach Programs	21,000
The Salvation Army - Racine Corps - Child Nutrition School Food Sack Program	12,000
The ARC of Racine County, Inc. - Special Education Advocacy Program	9,400
The Cerebral Palsy Agency of Racine County, Inc. - RADD (Recreational Activities for the Developmentally Disabled)	33,000
Women's Resource Center of Racine, Inc. - Empowerment Program	48,000

**UNITED WAY OF RACINE COUNTY, INC.
SCHEDULE OF ALLOCATIONS (CONTINUED)
YEAR ENDED DECEMBER 31, 2018
(SEE INDEPENDENT AUDITORS' REPORT)**

LIFT

Focus on Community - Multi-Hub FAST (Families & Schools Together)	\$ 38,036
Focus on Community - Advancing Family Assets - Knapp Elementary	72,036
Racine Family YMCA - The School Achievers Program - Knapp Elementary	39,928

WOMEN UNITED

Catherine Marian Housing, Inc. - Bethany Apartments	1,000
Faith, Hope and Love	1,000
Racine Family YMCA	1,000
SAFE Haven of Racine, Inc.	1,000
STRIVE - Higher Expectations	1,000
Women's Resource Center of Racine, Inc.	1,000
Youth for Christ - Southeast Wisconsin	1,000

COMMUNITY PARTNERS

Alliance on Mental Illness of Racine County, Inc. - 2018 Annual Meeting and Research Dinner	2,500
Asset Builders of America - Money Conference	3,000
Catholic Charities of the Archdiocese of Milwaukee, Inc. - Behavioral Health Counseling Services	10,000
Green Path, Inc. - Racine County Family Financial Health Initiative	2,500
Racine County Networking Breakfasts	1,000
Racine County Workforce Solutions - Fast Forward Grant Match	30,000
Racine Family YMCA - George Bray Neighborhood Center Repairs	2,713
Racine Friendship Clubhouse - Vocational Department Program 2018	5,000
Three Harbors Council, Boy Scouts of America, Inc. - Exploring	5,000

Youth Initiatives/Youth as Resources

Program Expenses	120
Grants	3,800

Wadewitz Fund

Lincoln Center, LLC - Capital Improvements United Way of Racine County	19,138
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Grant Expenses

21st Century Community Learning Center (CLC)	78,800
Emergency Shelter Grant - Racine County - State of Wisconsin	92,019
Emergency Shelter Grant - Racine County - City of Racine	37,515

Fiscal Sponsorships

Higher Expectations (STRIVE)	635,830
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TOTAL ALLOCATIONS

<u>\$ 2,575,916</u>
